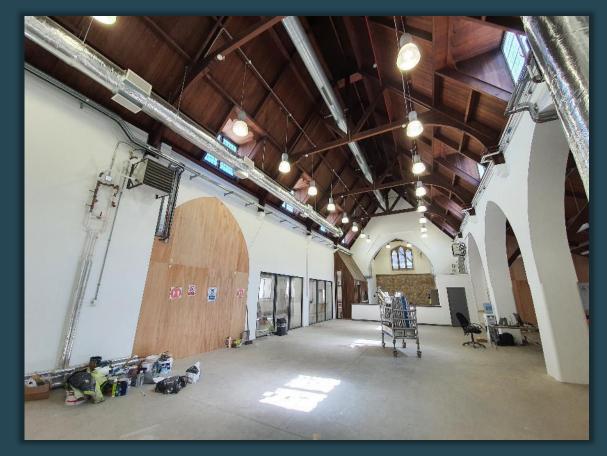


# **Finding Funding:**

# **Turning Historic Buildings into Heritage Assets**

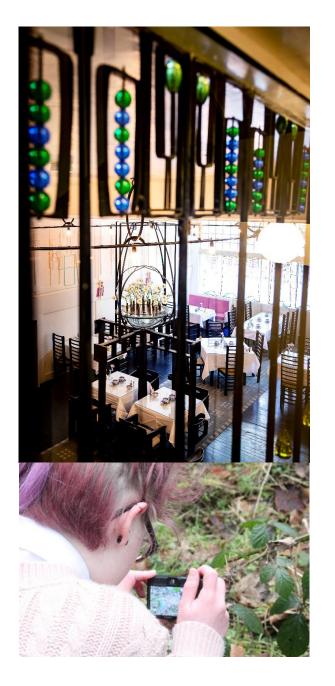
Gordon Barr – AHF Audrey Dunn – DTAS Felix Spittal – DTAS



Former St Andrew's Church, Lochgelly: Fife Historic Buildings Trust







## What does heritage mean to you?

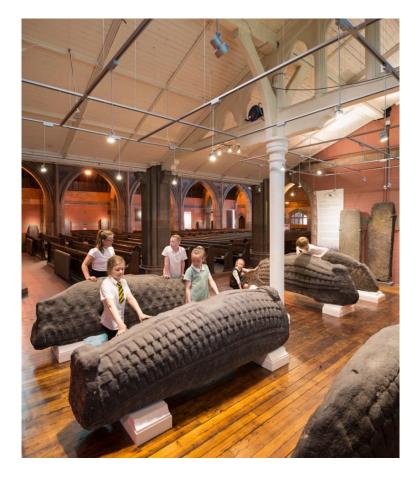
### Heritage can be anything from the past that you value and want to pass on to future generations

- Oral history
- Cultural traditions
- Nature
- Natural and designed landscapes
- Community archaeology
- Historic buildings, monuments and environments
- Collections of objects, books or documents in museums, libraries or archives
- History of people and communities or places and events
- Heritage of languages and dialects
- Places and objects linked to our industrial, maritime and transport history



# **National Lottery grants for Heritage**

## Open programmes for all types of heritage



#### £3,000 to £10,000

- Apply when you are ready
- Go straight to an application form and apply

#### £10,000 to £250,000

- Apply when you are ready
- Online Project Enquiry Form available for advice before you apply

#### £250,000 to £10million

- Quarterly deadlines
- Required to submit an Expression of Interest before you apply







# **Top tips for a NLHF application**

- Plan out and cost all elements of the project you wish NLHF to fund. Include contingency, inflation and evaluation budgets.
- Demonstrate how you will achieve outcomes mandatory outcome is 'a wider range of people will be engaged in heritage'.
- Have a project plan that includes activities as well as capital works to demonstrate how you will achieve this.
- Show clear timescales for delivery
- Identify project risks and how you will mitigate them. (risk register
- Keep your grant request realistic
- Consider partner funders
- Demonstrate need and opportunity letters of support from a range of your stakeholders. If groups helping you deliver elements of your plan then include written confirmation from them.
- How will you maintain the benefits post project?



Our Past Our Future The Strategy for Scotland's Historic Environment

# OUR PAST, OUR FUTURE

Scotland's national strategy for the historic environment 2023-2028 is

launched

Priority 1: Net Zero

Scotland will achieve net-zero emissions by 2045. Find out how the historic environment will contribute to this target.



#### **Priority 2: Communities and Places**

Discover how people and communities are at the heart of Scotland's historic environment.



#### Priority 3: Wellbeing Economy

Understand how our historic environment can enrich our communities and help our local places to thrive.

# HISTORIC ENVIRONMENT SCOTLAND GRANTS

## WHAT'S NEW?



• Streamlined and flexible

<ul> <li>3 funding streams – express, small and large</li> </ul>	STREAM	REQUEST
<ul> <li>Shorter decision times for smaller grants</li> </ul>	EXPRESS Up to £25,000	Up to
<ul> <li>Introduction of detailed guidance including</li> </ul>		
project specific guidance.	4	£25,001 to
<ul> <li>Changes to grant control periods and</li> </ul>	SMALL	£100,000
legal requirements for repair grants.		
<ul> <li>Introduction of Payment Plans and new online</li> </ul>	LARGE	£100,001 to £500,000
claiming and reporting process		



**FUNDING** 

**GRANT** 

# HISTORIC ENVIRONMENT SCOTLAND GRANTS

### **FUNDING STREAMS AND TIMESCALES**

Stage	Deadline	Decision
Express Grants (£1,000 to £25,000)		
Expression of interest	Open all year	10 days
Application	Open all year	6-8 weeks
Small Grants (£25,001 to £100,000)		
Expression of interest	Open all year	10 days
Application	Three per year (30 April; 31 August; 31 December)	10-12 weeks
Large Grants (£100,001 to £500,000)		
Expression of interest	Open all year	10 days
Application	Three per year (30 June; 31 October; 28/29 February)	12-16 weeks

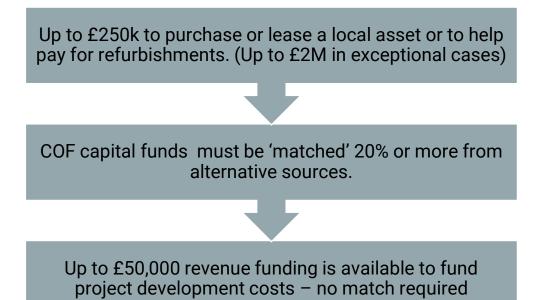






The £150 Million fund exists to help local communities across the UK to take control of assets, amenities or facilities that are at risk of loss without community intervention

- Take ownership of a physical community asset at risk, such as land and buildings, which benefit local people
- Renovate, repair, or refurbish an asset to make it sustainable for the long term



## Risk can be from

- closure
- sale
- neglect and dereliction under current ownership
- energy inefficiency that threatens longterm sustainable operations
- an unsustainable current business model

# Community Ownership Fund & Scottish Land Fund

## **Scottish Land Fund**

- Geographic Communities only
- Up to 95% of capital costs of project
- Acquisition of assets only
- Stage 1 Development Costs (up to £30K)
- Stage 2 Acquisition costs (up to £ 1 million)
- £10 million per year

## **Community Ownership Fund**

- Geographic and Communities of Interest
- Up to 80% of capital costs of project
- Acquisition and renovation of assets
- Up to £250K (or £1M for sports or significant projects)
- £3-4 million per year to Scotland
- Running until March 2025



# **Funding Priorities**

- Help communities find sustainable new uses for their local historic buildings
- Community-led regeneration using heritage buildings
- Social Enterprises / Community Businesses / Affordable Housing
- Tackling isolation & rural poverty
- Organisations that haven't taken on a heritage buildings before
- Opportunities for community ownership and/or control
- Asset Transfer



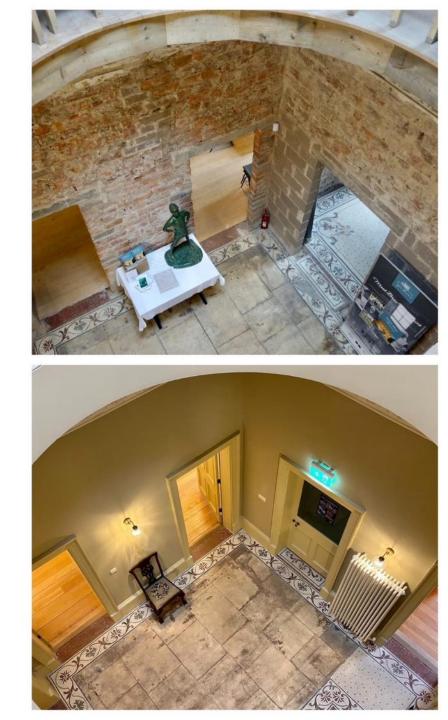


# Who we can fund

- Not-for-private-profit organisations or lowest tiers of local government
- Charities & Social Enterprises

# Who we can't fund

- Projects without either a Change of Use, or Change of Ownership
- Buildings in private ownership
- Buildings without historic interest
- Structures not buildings



## **Project Viability Grants**

Up to **£10,000**. No match funding required. Monthly application and decision cycle.

Help to answer some key questions:

- Should we take on this building or not?
- What would it cost to buy it? (Valuation)
- What would we use it for if we owned it? (*Options Appraisal*)
- What changes would we need to make? (Architect)
- What would it cost to make the changes? (*Quantity Surveyor*)
- How will we make money to pay to run it? (*Business Plan*)



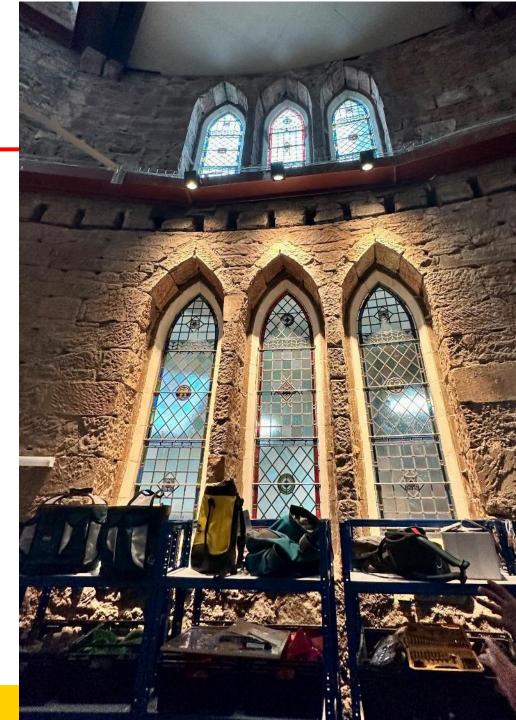
## **Project Development Grants**

Up to **£40,000**. Usually looking for 50% match funding. Monthly or quarterly application and decision cycle.

Once you've decided to go ahead, and have a rough idea what you want to do.

Help to take the project to the point of applying for capital funding:

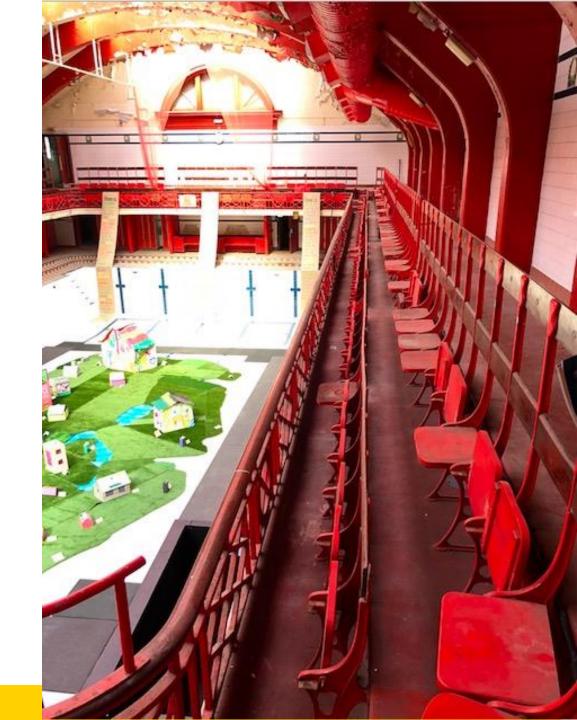
- Add detail to outline plans
- Revise costings based on final designs
- Take outline to detailed business planning
- Capital Fundraising
- Organisation Capacity Building help pay for a Project Organiser or similar staff member to manage the project
   AHF





# **Loans & Social Investment**

- Acquisition
- Fundraising Gap
- Cash Flow
- Business Development
- From £20k £500K
- From 6months to 25 years



## **Case Study: Above Adventure**

Unused, Cat. B listed church in central Kilmarnock

£3.8M Project: Now fully accessible & inclusive indoor climbing centre

- Major external and internal repairs and alterations
- Church pews and balcony largely removed
- New modern link building added between church and hall
- Historic fabric including pews and pillars re-used elsewhere in building as much as possible
- Focal stained glass windows cleaned and restored



## AHF

## **Case Study: Above Adventure**

## **EIGHT** YEARS LATER...

AHF Support Timeline:

2015: Viability funding assisted with a feasibility study.2016: Development grant, for design team fees.2018: Development grant, for further design team fees

## 2017 & 2020:

Two separate social investment loan offers totalling over £200,000 helped enable both an initial meanwhile use phase in the church hall, and then to deliver the full large-scale capital project.

AHF was also able to introduce the project to other private funders who then helped with further capital funding.



## AHF

# Tips for writing a good application

## Avoid excessive jargon and 'buzzwords'

Ensure your project meets the eligibility criteria and aims for the fund – read the guidance notes!

Ensure a mix of facts and figures as well as good stories and examples

Get constructive feedback on your application form Be realistic - about timescales, costs and capacity Be honest - identify risks, issues and potential negative outcomes

Ensure you can recover as many of your costs as possible Discuss your project with the funder before you start your application

Articulate a clear vision of what you are trying to do and why



#### **Heritage Funding Directory**

free guide to financial support for anyone undertaking UK related heritage projects; Manged by the Heritage Alliance and Architectural Heritage Fund

### The Listed Places of Worship (LPW) Grant Scheme

**Provides** grants to recover the VAT on repairs of over £1,000 to listed buildings used as places of worship.

#### **Community Shares Scotland**

Raising finance directly from your community though shares









**Digital Toolkit from Heritage Trust Network** – resources for all stages of heritage regeneration projects

<u>Empowering Design Practice resources</u> – aim to provide inspiration to those thinking about making changes to their historic building

<u>Sustainable uses for old buildings</u> – introductory guide examining the opportunities and challenges involved with taking former civic buildings into community ownership

<u>Communities and ownership</u> – Historic Environment Scotland guidance for communities considering heritage projects

**Beyond the usual suspects** – DTAS Guidance on alternative sources of funding

Your church, your community – guidance for communities considering taking over a church



Development Trusts Association Scotland

DTA Scotland is a Scottish Charitable Incorporated Organisation (SCIO) No. SC034231